

SANTA ANA DISTRICT OFFICE
FY 2017 LENDER RANKINGS
AS OF 10/31/16



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
25
\$10,031,200

#2 COMPASS BANK
10
\$1,685,200

#3 JPMORGAN CHASE BANK, N.A.
8
\$1,878,800

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	25	\$10,031,200	\$401,248
2	COMPASS BANK	10	\$1,685,200	\$168,520
3	JPMORGAN CHASE BANK NATL ASSOC	8	\$1,878,800	\$234,850
4	EAST WEST BANK	7	\$4,640,000	\$662,857
5	U.S. BANK NATIONAL ASSOCIATION	7	\$4,100,600	\$585,800
6	CDC SMALL BUS. FINAN CORP	7	\$3,416,000	\$488,000
7	CENTERSTONE SBA LENDING, INC.	6	\$4,950,000	\$825,000
8	FIRST GENERAL BANK	4	\$1,800,000	\$450,000
9	COMMERCEWEST BANK	4	\$550,000	\$137,500
10	CALIFORNIA STATEWIDE CERT. DEV	3	\$4,951,000	\$1,650,333
11	COMMUNITY BANK	3	\$2,046,000	\$682,000
12	LIVE OAK BANKING COMPANY	3	\$1,885,000	\$628,333
13	US METRO BANK	3	\$1,254,200	\$418,067
14	STEARNS BK NATL ASSOC	3	\$636,500	\$212,167
15	OPEN BANK	2	\$6,053,500	\$3,026,750
16	BUSINESS FINANCE CAPITAL	2	\$3,620,000	\$1,810,000
17	EVERTRUST BANK	2	\$2,490,000	\$1,245,000
18	BANK OF AMERICA NATL ASSOC	2	\$2,055,000	\$1,027,500
19	HANMI BANK	2	\$1,074,000	\$537,000
20	PACIFIC PREMIER BANK	2	\$900,000	\$450,000
21	NEWTEK SMALL BUS. FINANCE INC.	2	\$650,000	\$325,000
22	CELTIC BANK CORPORATION	2	\$200,000	\$100,000
23	BANK OF THE WEST	1	\$3,150,000	\$3,150,000
24	SAN DIEGO PRIVATE BANK	1	\$2,400,000	\$2,400,000
25	CUSTOMERS BANK	1	\$1,076,500	\$1,076,500
26	PACIFIC COMMERCE BANK	1	\$1,053,300	\$1,053,300
27	ENTERPRISE FUNDING CORPORATION	1	\$935,000	\$935,000
28	SOUTHLAND ECONOMIC DEVEL CORP	1	\$933,000	\$933,000
29	HARVEST SMALL BUS. FINANCE LLC	1	\$824,500	\$824,500
30	TECHNOLOGY CU	1	\$715,000	\$715,000
31	PLAZA BANK	1	\$696,000	\$696,000
32	SO CAL CDC	1	\$463,000	\$463,000
33	MANUFACTURERS BANK	1	\$442,000	\$442,000
34	UNITED BUSINESS BANK, F.S.B.	1	\$399,500	\$399,500
35	MORTGAGE CAP. DEVEL CORP	1	\$364,000	\$364,000
36	MUFG UNION BANK NATL ASSOC	1	\$348,000	\$348,000
37	COLUMBUS FIRST BANK	1	\$340,000	\$340,000
38	UNITI BANK	1	\$260,000	\$260,000
39	ROYAL BUSINESS BANK	1	\$250,000	\$250,000
40	BANK OF HOPE	1	\$250,000	\$250,000
41	HANA SMALL BUS. LENDING INC.	1	\$205,000	\$205,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
42	PACIFIC CITY BANK	1	\$150,000	\$150,000
43	PCR SMALL BUSINESS DEVELOPMENT	1	\$150,000	\$150,000
44	FIRST HOME BANK	1	\$125,000	\$125,000
45	COMERICA BANK	1	\$90,000	\$90,000
46	CITIBANK, N.A.	1	\$31,000	\$31,000
	<i>TOTALS:</i>	<i>133</i>	<i>\$76,517,800</i>	<i>\$575,322</i>

